



PRINCIPAL | DIRECTOR

NICOS PAPANDEOU

B. Eng. (Honours) Civil Engineering,
University College, London



A Senior Executive with 29 years of international expertise in the construction, finance and distribution sectors.

His experience includes leading and delivering large-scale, world-class construction projects in Europe, the ex-soviet CIS states (including Eurasia) and the Middle East. Nicos' skill-set includes very senior roles in Finance, Construction, Project Management and Development Management and extensive experience at Board level in banking with the European Bank for Redevelopment and subsequently in private enterprise.

He has a strong focus on communication and partnering strategies to facilitate project execution and very strong leadership skills.

At EPPIC, Nicos leads the technical management and financial systems of projects, from initiation through to execution and delivery. His broad experience across many business sectors and in numerous board representations, gives him a wealth of practical management to devote to our clients.

PROJECT DIRECTOR

Acting on behalf of the investment shareholders, Nicos is currently the Project Director for Trilogy Limassol Seafront Ltd (SPV developers); a premier high-rise 3 tower, 40-storey residential, retail and leisure development of world-class specifications. Nicos is responsible for all delivery aspects of the project, including corporate governance, authorities liaison, design, development, sales and marketing, construction, finance and accounting.

COMPANY DIRECTORSHIPS

Executive Director for Arabtec, Board of the Arabtec / CCC Joint Venture for Abu Dhabi Plaza | June 2015 to October 2017

Chairman of the Board of Directors of The Junior/Senior School, Nicosia Cyprus | May 2011 to May 2014

Exec. Member of the Advisory Board (& Shareholder) of Nickom Construction | June 2010 to June 2013

Non-Exec. member of the Board of Directors for XS Capital Property Fund | November 2006 to June 2009

KEY ROLES & PROJECTS

Abu Dhabi Plaza Project – Astana, Kazakhstan | Deputy Project Director and Company Director |
July 2013 – August 2017

Based in Abu Dhabi/Astana and operating in the Middle East and Kazakhstan, in the capacity of Deputy Project Director and Company Director for the Abu Dhabi Plaza Construction Joint Venture between Arabtec and Consolidated Contractors Company (CCC).

This highly notable project comprises the mixed use 5 towers Abu Dhabi Plaza in Astana, which includes a 78 storey tower and 80,000m² Mall; a Design Build contract, taken from the basement structure (by others) through to full construction. Key to the progress of the project was the liaison required with the local authorities (in Kaz/Russian jurisdictions).

Nickom Construction – Cyprus | Exec Member of the Advisory Board & shareholder of Nickom |
June 2010 - June 2013

Development and management of the company's strategy to introduce new technologies to the construction industry in markets that have become stagnant in their production methods. The outcome was the establishment of a pre-cast concrete factory in Cyprus.

Cyprus Pharmaceutical Organisation Ltd (CPO) – Cyprus | General Manager of CPO |
October 2005 - January 2011

The business comprised the Import and distribution of Medical equipment, Pharmaceuticals, Consumer products and Cosmetics in Greece and Cyprus. Annual turnover in excess of €75m, 420 employees in both countries.

Nicos was responsible for the day to day operational and strategic management of the Cyprus company with 330 employees and an annual turnover of €50m. In addition he held the strategic role of identifying/evaluating target companies for purchase and subsequent negotiation for the purchase and resulting integration of three companies into the business.

European Bank for Reconstruction and Development (EBRD) – London, UK | Deputy Portfolio Manager for the EBRD |
January 1994 to October 2005

As Deputy Portfolio Manager for the 'Food Processing, Packaging and Retail team' of EBRD, i.e. the single largest investor in the sector and the region, which provided debt and equity financing to the biggest players in the food and beverage sectors of Central and Eastern Europe, his role encompassed the following extensive operations.

Managing an active portfolio of EUR 1.3 billion, from 90 separate projects including debt, equity and mezzanine instruments whilst responsible for new business development for the financial products of EBRD to a wide range of companies in Greece, Cyprus, the ex-Yugoslavia, UK, Bulgaria and Romania



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